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## Justification...Job Security for the Future

Change can be good, but there can be a negative aspect to change. Take plant management as an example. How often have we heard about reduction in maintenance resources (cutbacks) following new plant management. New management didn't share in the blood and sweat that went into getting your plant in the reliable condition it is in now. A reliable plant doesn't surprise management with the high cost of unplanned outages or production limiting events. And without proper documented justification of past saves and cost avoidance case studies, there isn't a good response to new management asking for the value added by maintenance. If you worked hard to bring your plant to the reliable condition it is in now, then establish a routine and documentation to justify the wins. It may seem like a waste of time now with a supportive management, but remind your team that the justification routine is not for today's management, it's for tomorrow's management.

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